**Clean Energy for the Future** H1 2022 – Financial Results

11 August 2022



# Disclaimer



This presentation contains forward-looking statements which may be identified by their use of words like "plans," "expects," "will," "anticipates," "believes," "intends," "projects," "estimates" or other words of similar meaning. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward looking statements.

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## 1. Headlines

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## **Snapshot - H1 2022**



### Operations

- Group existing operations continued uninterrupted
- H1 Group production at 61,100 boepd
  - 5% down vs H1 2022
  - KRI production 1% up at 34,500 boepd
  - Egypt production 9% lower due to natural field decline and limited investment amid finalization of concession consolidation
- KM 250 EPC activities were temporarily suspended during H1 following attacks on Khor Mor site
- Coordination with KRG ongoing to enhance security and enable the resumption of EPC activities

## Liquidity

- Current cash balance of \$207mm, compared to \$185mm at year end 2021
  - \$119mm held at Pearl level
- Collected \$180mm in total \$135mm in KRI and \$45mm in Egypt
- Received \$65mm dividend from Pearl in 1H 2022

### Financials

- H1 Net Profit of \$111mm 20% decline due to oneoff impairment reversal of \$78mm in H1 2021
- Normalized (operational) profit up 82%
- H1 Revenue up 31% to \$284mm due to higher realized prices
- H1 EBITDA 49% higher at \$164mm
- Operational and G&A expenses 11% lower as Company continues to successfully optimise costs

### Corporate

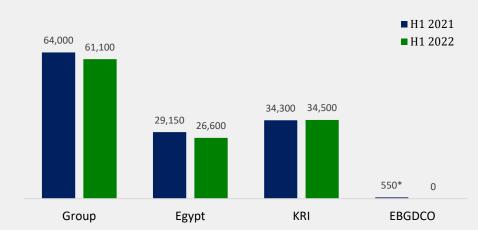
- \$86 million dividend (4.5 fils per share) paid to shareholders on May 19
- \$608 million Dana Gas entitlement following first arbitration against NIOC
- Final hearing in relation to the second arbitration that covers the remaining contract period is scheduled to take place in October 2022, and final award damages is expected in 2023

3. Production & Country Performance

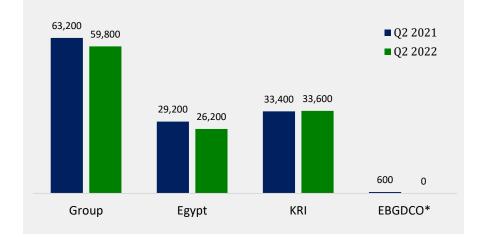
# Production (boepd) & Realized Prices (USD/boe)



### Average production H1 2021 vs H1 2022



#### Average production Q2 2021 vs Q2 2022



\*Company sold its interest in EGBDCO in Q2 2021

### Average Realized Price-Condensate (USD/bbl)



Average Realized Price-LPG (USD/boe)



# **Egypt: Programme Overview**



### **Operations**

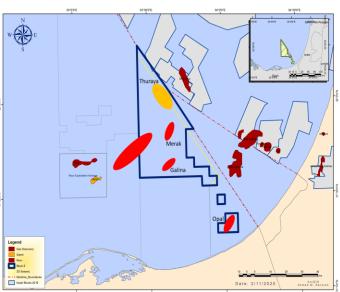
- Operations continued uninterrupted in H1
- 26,600 boepd produced in H1 2022 (128 MMscf of gas; 2,900 bbl/d of condensate and 211 MTPD of LPG); 9% drop compared to H1 2021 as a result of limited investment and natural field declines
- 3% production decrease in Q2 2022 compared to Q1 2022

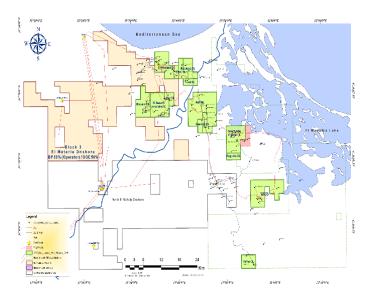
### **Onshore concession**

- A number of exploration and development opportunities identified in existing onshore concessions during H1 2022 that will enhance production and reserves.
- Since the end of last year, the Company has actively engaged with EGAS in negotiations to revise the existing terms of the concessions to unlock their remaining potential and extend the life of the assets. The discussions are in the final stage
- Investments have been limited pending a final agreement with the government

### **Block-6**

 Ongoing discussions with the Egyptian Government and EGAS on the status of Block 6





# **KRI: Energising the country**

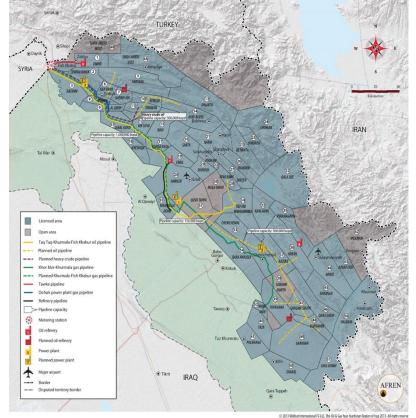
## Operations

- Production operations continued as normal in H1
- 34,500 boepd produced in H1 2022 (149 MMscf of gas; 5,190 bbl/d of condensate and 380 MTPD of LPG) vs 34,300 boepd in H1 2021

## Expansion project update

- Expansion to add an additional 500 MMscf/d through 2x 250 MMscf/d gas processing trains, KM250 (first train) approved and under costruction
- KM 250 EPC activities were temporally suspended following the recent attacks on the Khor Mor site
- Ongoing coordination with the KRG to enhance security measures and resume construction activities as early as possible
- Successfully completed the drilling of the first development well (KM 13) with positive initial log results
- Drilling of the second development well (KM 14) is in progress

We continue to observe the long running dispute between the Federal Iraqi Government and the KRG on the management of oil and gas assets in the KRI. Our operations currently remain unaffected, and we continue to work closely with the KRG, and all relevant parties to protect the Company's interests.





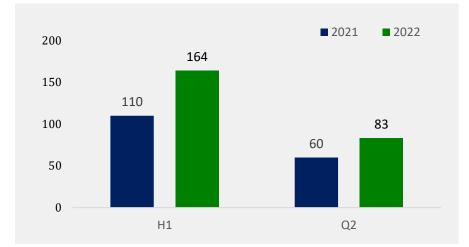
2. Financial Update

# **Financial Highlights**

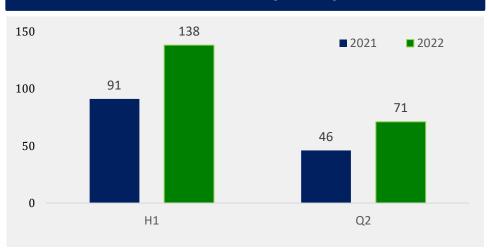




### EBITDA (\$mm)



## Gross Profit (\$mm)



## Net Profit (\$mm)





58

H1 2022

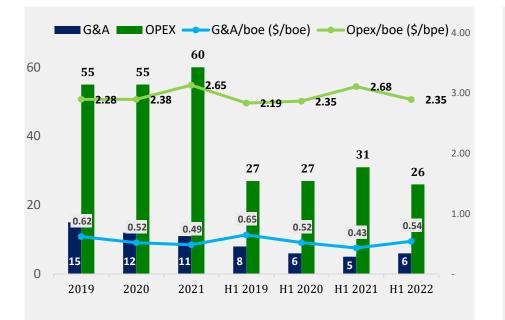
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H1 2021

25

H1 2020

### G&A / OPEX (\$mm)



#### G&A / OPEX

- Company continues to optimise costs
- Opex down 16%; mainly due to devaluation of Egyptian pound and reversal of certain workover costs in WASCO
- \$1mm increase in G&A costs

#### CAPEX

2019

127

- Total \$58mm vs \$50mm (H1 2021)

126

2021

56

2020

- \$9mm in Egypt and \$49mm in the KRI
- Limited Capex in Egypt amid finalisation of concession consolidation

### CAPEX (\$mm)

89

H1 2019

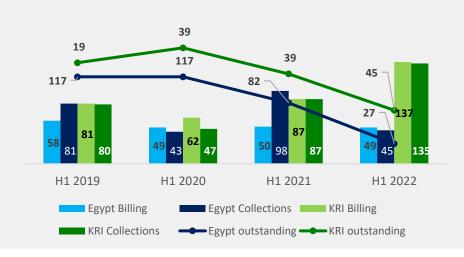
# **Cash Flow, Liquidity & Receivables**



- Positive FCF \$105mm Vs \$103mm in H1 2021
- \$207mm cash balance vs. \$185mm FY2021; reflecting robust cash management
  - \$119mm of cash held at Pearl Petroleum
  - Cash Dividend of \$86mm paid in May
- As of 30 June, Company's total borrowings stands at \$208mm consisting of:
  - \$66mm credit facility and
  - \$142mm non-recourse project debt at Pearl
- Collected \$180mm in H1 2022
  - \$135mm, KRI collections (99% collection realization). KRI trade receivables stands at \$45mm Vs \$39mm in H1 2021
  - \$45mm in Egypt (92% collection realization). Egypt trade receivables stands at \$27mm vs \$82mm in H1 2021
- Received \$65mm in dividends from Pearl in H1 2022

### Free Cash Flow (\$mm)







## Summary



- Delivered strong set of operational and financial results
  - H1 results bolstered by strong operational performance and supported by environment of rising hydrocarbon prices
  - Net Profit of \$111mm (5.8 fils per share) driven by higher realized hydrocarbon prices, strong operational performance in the KRI and the Company's low-cost base
  - Robust financial health, strong balance sheet and strong collections will support future dividend
    payment
- KM250 Expansion in KRI
  - Once complete, KM 250 expansion project will add 250 MMscf daily production, resulting in 700 MMscf total production, a 25% increase in the Company's net production
  - Drilling of the first development well completed in H1 2022 and drilling of second well in progress
  - Company taking all possible measures to address security concerns and resume construction activities as early as possible
- Focused on future growth opportunities in the KRI and Egypt
  - Fully focused on developing world class assets in the KRI and increasing production and reserves in Egypt through exploration and development opportunities on our concessions

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